

Message Text

LIMITED OFFICIAL USE

PAGE 01 KUWAIT 01455 031040Z

46

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 083923

R 030847Z APR 75
FM AMEMBASSY KUWAIT
TO SECSTATE WASHDC 2664
USDOC WASHDC
INFO AMEMBASSY CAIRO
AMEMBASSY DACCA

LIMITED OFFICIAL USE KUWAIT 1455

STATE FOR NEA/ARP

E.O. 11652: N/A

TAGS: BEXP, KU

SUBJ: ALLIS-CHAMBERS INTEREST IN KUWAIT CEMENT PLANT

REF: STATE 73072

1. EMBOFF HAS BEEN IN REGULAR TOUCH WITH TUWEIJRI AND HAS PERSONALLY SPOKEN WITH KUWAIT CEMENT CO. GM MOHAMMAD YOUSSEF AL-ROUMI, BOARD MEMBER MOHAMMAD MADEE, AND SAUD AL-RASHED ABOUT ALLIS-CHAMBERS STRONG INTEREST IN PREPARING A PROPOSAL FOR THE CEMEMNT PLANT EXTENSION.

2. RESULTS ARE NOT ENCOURAGING. CONSENSUS IS THAT THREE FIRMS HAVE BEEN WORKING ON REVISED TENDER FOR A DRY PROCESS CEMENT PLANT FOR SOME MONTHS AT GREAT TIME AND EXPENSE TO THEMSELVES, AND IT WOULD NOT BE FAIR TO INTERJECT NEW COMPANY AT THIS LATE DATE. MOREOVER, THIS PROJECT TENDER HAS BEEN DRAGGING ON INCE FEBRUARY 74 AND ALL CONCERNED SEEM ANXIOUS TO GET THE SELECTION BEHIND THEM. IT ALSO LIKELY THAT SEVERAL BOARD MEMBERS MAY HAVE PERSONAL STAKE IN ONE OF THREE COMPANIES BEING CONSIDERED AND ARE NOT ANXIOUS TO INTRODUCE MORE COMPETITION.

3. TUWEIJRI'S CONTACT ON THE BOARD PLANS TO MAKE ONE MORE PITCH FOR ALLIS-CHAMBERS' INCLUSION IN TENDER, AND AMBASSADOR IS SENDING LETTER

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KUWAIT 01455 031040Z

TO BOARD CHAIRMAN RASHED AL-RASHED ARGUING FOR DELAY OF TENDER

DEADLINE TO PERMIT ALLIS-CHALMERS TO PREPARE BID. NEVERTHELESS,
WE NOT OPTIMISTIC.

4. BRIGHT SPOT IN ALL THIS ARE OPPORTUNITIES WHICH HAVE SURFACED
FOR ALLIS-CHALMERS TO PARTICIPATE IN CONSTRUCTION OF OTHER CEMENT
PLANTS IN WHICH GOK IS INVOLVED. ALL BOARD MEMBERS WITH WHOM EMBOFF
HAS SPOKEN HAVE MENTIONED KSC'S ROLE IN LOOKING AFTER GOK'S
FUNDING OF EGYPTIAN CEMENT PLANT AT BIN GHAISH (PHONETIC) FOR
WHICH INTERNATIONAL TENDER WILL BE ISSUED. ALSO KUWAITIS MAY
BE FUNDING SIMILAR PLANT IN BANGLADESH OR ESLEWHERE. WE BELIEVE
ALLIS-CHALMERS LIKELY TO BE REMEMBERED WHEN THESE TENDERS FORTH-
COMING AND SEVERAL PEOPLE HAVE URGED VISIT FROM ALLIS-CHALMERS
REPS TO DISCUSS THESE PROJECTS.

5. WE SHALL ENDEAVOR TO SEND REPORT ON STATUS TUWEIJRR'S FINAL
EFFORTS IN NEXT FEW DAYS.
STOLTZFUS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: RowellE0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KUWAIT01455
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750115-1110
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750486/aaaadaia.tel
Line Count: 78
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 73072
Review Action: RELEASED, APPROVED
Review Authority: RowellE0
Review Comment: n/a
Review Content Flags:
Review Date: 01 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 AUG 2003 by ShawDG>; APPROVED <21 NOV 2003 by RowellE0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ALLIS-CHAMBERS INTEREST IN KUWAIT CEMENT PLANT
TAGS: BEXP, KU
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006